Local Market Update for January 2024

Provided by New Jersey REALTORS®



Hillside Twp

Union County

Single Family		January			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change	
New Listings	15	16	+ 6.7%	15	16	+ 6.7%	
Closed Sales	15	9	- 40.0%	15	9	- 40.0%	
Days on Market Until Sale	32	56	+ 75.0%	32	56	+ 75.0%	
Median Sales Price*	\$435,000	\$480,000	+ 10.3%	\$435,000	\$480,000	+ 10.3%	
Percent of List Price Received*	104.6%	100.7%	- 3.7%	104.6%	100.7%	- 3.7%	
Inventory of Homes for Sale	42	28	- 33.3%				
Months Supply of Inventory	3.1	2.5	- 19.4%				

Townhouse-Condo		January			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change	
New Listings	0	0		0	0		
Closed Sales	0	0		0	0		
Days on Market Until Sale	0	0		0	0		
Median Sales Price*	\$0	\$0		\$0	\$0		
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%		
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

Adult Community		January			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change	
New Listings	0	0		0	0		
Closed Sales	1	0	- 100.0%	1	0	- 100.0%	
Days on Market Until Sale	84	0	- 100.0%	84	0	- 100.0%	
Median Sales Price*	\$170,000	\$0	- 100.0%	\$170,000	\$0	- 100.0%	
Percent of List Price Received*	85.0%	0.0%	- 100.0%	85.0%	0.0%	- 100.0%	
Inventory of Homes for Sale	0	0					
Months Supply of Inventory	0.0	0.0					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

