Local Market Update for February 2024

Provided by New Jersey REALTORS®



Union Twp

Union County

Single Family Year to Date February **Key Metrics** 2024 Thru 2-2023 Thru 2-2024 Percent Change 2023 Percent Change New Listings 28 33 + 17.9% 56 60 + 7.1% **Closed Sales** 28 20 - 28.6% 57 41 - 28.1% 52 Days on Market Until Sale 62 48 - 22.6% 42 - 19.2% Median Sales Price* \$530.000 \$590.000 + 11.3% \$525.000 \$550.000 + 4.8% Percent of List Price Received* 99.6% 104.2% + 4.6% 100.0% 105.5% + 5.5% Inventory of Homes for Sale 53 47 - 11.3% -------1.2 1.5 + 25.0% Months Supply of Inventory -------

Townhouse-Condo Key Metrics	February			Year to Date		
	2023	2024	Percent Change	Thru 2-2023	Thru 2-2024	Percent Change
New Listings	3	4	+ 33.3%	7	10	+ 42.9%
Closed Sales	3	4	+ 33.3%	6	7	+ 16.7%
Days on Market Until Sale	13	21	+ 61.5%	13	18	+ 38.5%
Median Sales Price*	\$347,500	\$450,000	+ 29.5%	\$323,750	\$440,000	+ 35.9%
Percent of List Price Received*	99.7%	103.8%	+ 4.1%	104.8%	103.5%	- 1.2%
Inventory of Homes for Sale	6	2	- 66.7%			
Months Supply of Inventory	1.5	0.4	- 73.3%			

Adult Community		February			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 2-2023	Thru 2-2024	Percent Change	
New Listings	0	2		0	2		
Closed Sales	1	0	- 100.0%	1	0	- 100.0%	
Days on Market Until Sale	71	0	- 100.0%	71	0	- 100.0%	
Median Sales Price*	\$409,999	\$0	- 100.0%	\$409,999	\$0	- 100.0%	
Percent of List Price Received*	100.0%	0.0%	- 100.0%	100.0%	0.0%	- 100.0%	
Inventory of Homes for Sale	0	1					
Months Supply of Inventory	0.0	0.6					

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

