Local Market Update for January 2024

Provided by New Jersey REALTORS®



Union Twp

Union County

Single Family		January			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change	
New Listings	28	27	- 3.6%	28	27	- 3.6%	
Closed Sales	29	21	- 27.6%	29	21	- 27.6%	
Days on Market Until Sale	41	36	- 12.2%	41	36	- 12.2%	
Median Sales Price*	\$485,000	\$540,000	+ 11.3%	\$485,000	\$540,000	+ 11.3%	
Percent of List Price Received*	100.4%	106.7%	+ 6.3%	100.4%	106.7%	+ 6.3%	
Inventory of Homes for Sale	65	45	- 30.8%				
Months Supply of Inventory	1.5	1.4	- 6.7%				

Townhouse-Condo		January			Year to Date		
Key Metrics	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change	
New Listings	4	6	+ 50.0%	4	6	+ 50.0%	
Closed Sales	3	3	0.0%	3	3	0.0%	
Days on Market Until Sale	12	15	+ 25.0%	12	15	+ 25.0%	
Median Sales Price*	\$300,000	\$375,000	+ 25.0%	\$300,000	\$375,000	+ 25.0%	
Percent of List Price Received*	109.8%	103.1%	- 6.1%	109.8%	103.1%	- 6.1%	
Inventory of Homes for Sale	9	4	- 55.6%				
Months Supply of Inventory	2.3	0.8	- 65.2%				

Adult Community		January			Year to Date			
Key Metrics	2023	2024	Percent Change	Thru 1-2023	Thru 1-2024	Percent Change		
New Listings	0	0		0	0			
Closed Sales	0	0		0	0			
Days on Market Until Sale	0	0		0	0			
Median Sales Price*	\$0	\$0		\$0	\$0			
Percent of List Price Received*	0.0%	0.0%		0.0%	0.0%			
Inventory of Homes for Sale	1	0	- 100.0%					
Months Supply of Inventory	0.5	0.0	- 100.0%					

^{*} Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Historical Median Sales Price by Property Type By Month

